



For Food Brokers to evaluate whether the manufacturers, suppliers, and customers you represent are audit-ready.

1. Company & Regulatory Status

- Legal company name verified
- Business registration confirmed
- Canadian Food Inspection Agency (CFIA) licence confirmed (if applicable)
- Import/export licensing confirmed (if applicable)
- Interprovincial trade compliance confirmed
- No active enforcement actions or regulatory warnings

2. Preventive Control & Food Safety Program

- Documented Preventive Control Plan (PCP)
- Hazard analysis completed (biological, chemical, physical)
- Allergen control program documented
- Sanitation program documented
- Pest control program documented
- Supplier approval program in place
- Recall procedure documented
- Mock recall completed within past 12 months

3. Certification & Audit Status

- Third-party certification (if applicable)
- Most recent audit report available
- Corrective actions from last audit closed
- No critical findings unresolved
- Retailer-specific compliance requirements reviewed

4. Traceability & Recall Readiness

- Lot coding system verified
- 1-step forward / 1-step back traceability system
- Distribution records maintained
- Recall the contact list current
- Product withdrawal process tested



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5. Cross-Border & Distribution Risk

- U.S. or international export requirements reviewed
- Import documentation available (if importing)
- Labelling compliance verified
- Storage & transportation partners assessed
- Cold chain controls validated (if applicable)

6. Insurance & Liability Protection

- Product liability insurance verified
- Coverage limits appropriate for retail exposure
- Certificate of insurance on file

7. Operational Stability Indicators

- Quality control procedures documented
- Complaint handling procedure documented
- Customer reference checks completed
- Capacity aligned with projected retail demand

Brokers may not manufacture or transport food, but they are directly connected to the brands they represent.

Retailers increasingly expect:

- Verified supplier compliance
- Traceability confidence
- Audit readiness
- Risk transparency

NEXT STEPS:

Why Food Brokers Work With Iron Apple

- We specialize in food safety compliance across the supply chain
- We understand importers, exporters, warehouses, processors, and transporters
- We provide guidance & support each step of the way.

Visit us at www.ironapple.net/food-brokers



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